



## Agenda

Doing Business in Europe

Doing Business in the UK

Working together



# Doing Business in Europe







# Doing Business in the UK

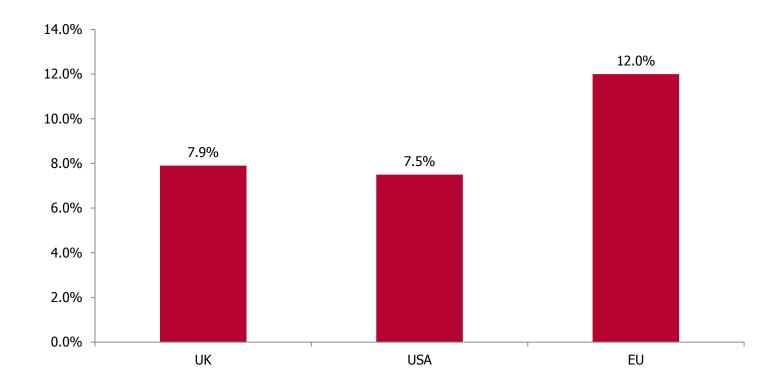


## **Open for Business**

- Coalition Government
- Special Relationship
- Government Priorities
- Economy



# Unemployment





## Why the UK?

- The easiest place to set up and run a business in Europe
- Access to the world's largest market
- A stable regulatory environment
- A flexible workforce
- Most attractive destination for inward investment
- A great transport and infrastructure system
- A competitive tax system

The UK provides the best environment for companies to grow



#### **UK CORPORATION TAX RATES**

From April 2012:

24%

From April 2013:

23%

From April 2014:

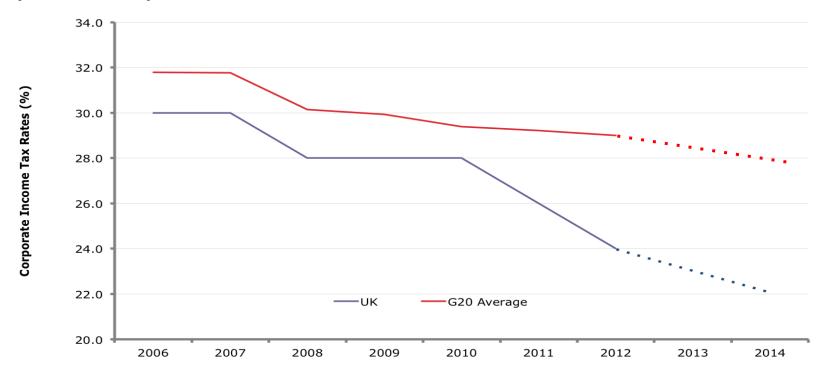
22%



#### **CORPORATE INCOME TAX RATES**

#### **UK and G20 Corporate Income Tax Rates**

(2006-2014)





#### FISCAL INCENTIVES

#### **Regional Growth Fund (RGF)**

- Open to individual companies
  - £2.4 Billion fund
  - £1.4 Billion allocated
  - Periodic calls
  - Minimum grant application £1 million
  - Competitive bidding
  - Can support investment in capital or R&D.



### How we assist

#### •CEO & VP Bus Dev: Determine strategy

- Business rationale
- Channels & partnering
- Funding
- Corporate structure
- •- taxation, transfer pricing
- •- branch v subsidiary
- R&D Tax credits

#### •VP Real Estate: Identify a location

- Location
- the UK's Regions
- •- customers, skills pool
- •- infrastructure
- •- growth potential
- Property
- Grants and incentives

#### •VP Sales and HR: Identify the people

- Key executives
- Skilled workforce /
- graduate population
- Visas and work permits
- Salary & benefits
- Personal tax / NI

#### •Support your business

- Discussing / Assisting Outsourcing
- Introductions to Consultancy services
- Intros to Recruitment services
- Support from RDA's
- Support from UK Trade & Investment

•CFO and Legal Counsel: Start the business

- Guidance on:
- Company registration
- Intellectual property
- Licences
- Data Protection
- Banking intro's, forex
- VAT, Customs advice



# **Working Together**



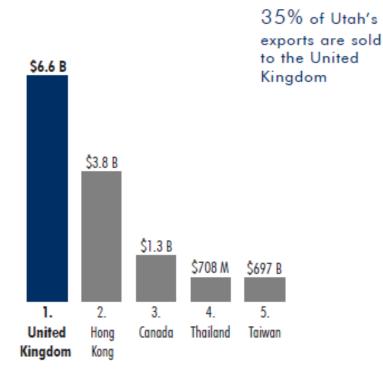
# The UK/UK Relationship

- The UK and the US are each other's single largest foreign investors
  - > The UK is No 1 in Europe, the US No 1 in the World
- 1 million people in the US go to work each day for UK companies
  - ➤ 1 million people go to work for US companies in the UK
- The US is the UK's top export destination and the UK is the US' 6<sup>th</sup> largest trading partner
  - > Total UK imports of goods and services from the US is \$70 billion



## **Utah Exports**

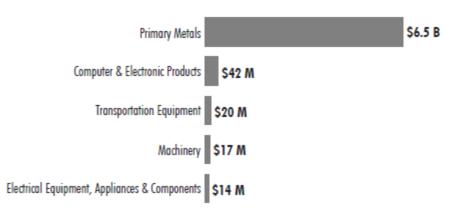
## Utah's **Export** Destinations 2011



- The UK is the No 1 export destination for Utah companies
- 35% of Utah's exports are sold to the UK



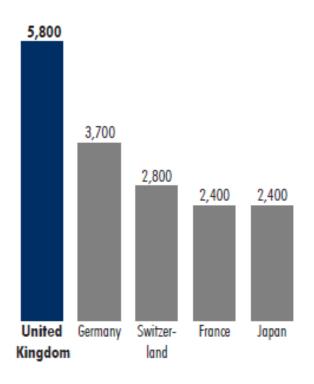
Total Exports to the United Kingdom = \$6.6 B





## **British Business in Utah**

#### Employment by Foreign-Owned Affiliates 2009



- UK owned companies employ 5,800 people in Utah
- UK owned companies employ 20% of the 28,800 jobs created by foreign owned companies in Utah







### Utah Business in the UK





















































## **Contact Details**

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